



MEMORANDUM

Innovative Safety Solutions, Inc.
9350 Hall Road
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TO: Kappler
FROM: Barry Gill (270) 841-3876 (mobile)
DATE: October 2, 2014
SUBJ: Great training class

To All My Kappler friends,

It takes a lot to impress me...but, I am impressed with your team!

Today, I taught an 8-hour OSHA 1910.120 Hazardous Materials Technician refresher course in a petrochemical facility. I am amazed at the new information communicated to the attendees due to what I learned during the Kappler presentations. In fact, several pages from the manual, the fabric swatches, the ChemTape, and 2N1Gloves were used during the refresher course. Also, the new Frontline 500 suit is what our industry has been needing and begging for. Today's facility has many highly flammable materials used within their process. So, we discussed the new suit, performance data and the Pyroman testing, etc. They were amazed! This week, I will teach 3 more HAZWOPER courses. The information learned during the course will be shared again with the attendees.

Also, during today's hands-on, a Hazmat Team member could not get his hand in the Level A suit. Yes, it was a competitor's suit with an inverted inner glove! It was perfect timing due to previously discussing your corrective action for this common issue with competitive suits.

So, I want to personally thank each and every one of you that took time from your busy week to share the information and take the time away from your families at night. That is real Southern hospitality! I look forward to expanding our relationship in an effort to support a dedicated team and emergency response equipment that is "Made In The U.S.A".

I plan to send more of our safety and emergency responder consultants to the 2015 seminars. I'm still amazed at the agenda, presentations and the useful information obtained...and I have been responding and training since 1970!

Again, thank you so much for your support during the course. Please contact me if you are in the West Kentucky area.